



Science \ Solutions \ Society

Tate & Lyle is a global provider of distinctive, high-quality ingredients and solutions for the food, beverage and other industries. Listed on the London Stock Exchange, the company was founded in 1921 and is considered a global leader in the production and worldwide marketing of industrial and nutritional ingredients.

At Tate & Lyle, we are dedicated to making more than extraordinary ingredients. We are a purpose driven company dedicated to transforming lives through the science of food by supporting healthy living, building thriving communities, and caring for our planet.

For our Lübeck site in Germany, we are searching for a

## Technical Service Manager for our Confectionery category (m/w/d)

You will provide technical support to customers across Europe in this category and successfully apply our high performing functional ingredients to new and existing customer portfolios. You will proactively meet and exceed customer expectations using your technical expertise, application and category knowledge, guidance and advice. You will be hands on for the full product development lifecycle – from understanding the clients' needs, developing customer solutions using innovative ingredients, carrying out trials, presenting findings, moving from pilot plant production environments through to launch.

### Tasks and responsibilities

- You will be working closely with clients across the European region with travel as required. Managing a portfolio of projects, you will be responsible for prioritization of activities in order to deliver the desired outcomes on time, maximizing the commercial opportunities for our Ingredients and Food Solutions business.
- Working in a developed market, we need to be agile and work at speed, never compromising quality of work, and adapting to diverse customer needs, ways of working and within the varied regulatory constraints of each country we support.
- You'll be working independently, but also collaborating with your commercial and scientific colleagues and always closely connected with the clients you support.
- You will identify opportunities for collaboration, ensuring a proper and adapted value proposition for each project
- Using your scientific knowledge and methodologies, you will gain insights in the ingredient's functionalities and interactions in food applications to develop sustainable and science-based solutions. Being a promoter of the international integration of the team, you will exploit the multicultural group as a key asset for outstanding outcomes.
- You will deliver technical trainings (mainly for Sales, Tech Service and Customers), as per company training programs, and provide ideas for a continuous improvement of the trainings themselves.

### Qualifications

- Master Degree within technical/scientific field or similar education
- (MSc in Food Science/Technology or Food Chemistry is a plus)
- 5 years' experience in a technical role within the confectionery industry
- Good understanding of the Food Business and its dynamics
- Experience with starches, sweeteners, fibers or hydrocolloids is mandatory.
- Enjoy working within an international environment as well as in a matrix organization.
- Excellent knowledge of food technology, food processing and food development
- Customer focused and solution-oriented approach
- Proficient in English language, any further language is a plus
- Good organizational, planning, and prioritizing skills
- Excellent communication and interpersonal skills in a multinational environment
- Positive mindset, can-do attitude
- Commercially driven savvy
- Willingness to travel

Tate & Lyle • HR Department • Roggenhorster Straße 31 • 23556 Lübeck • Germany



Science \ Solutions \ Society

### What we can offer you

You will work in an exceptional team that focuses on our clients, collaborates with innovative products and industry experts, and gives you the opportunity to grow every day. We also offer:

- A competitive salary
- Bonus opportunity
- Unlimited Contract
- Holiday pay and 13th salary
- 40 € per month for a private pension plan
- 30 days annual leave
- Flexible working hours with home office options
- Job bike / company fitness
- On-site canteen and free water, coffee, tea without end, as well as muesli and milk
- Good free parking facilities

Are you interested? Then we look forward to receiving your application on our careers page.